

CROSSCOLD

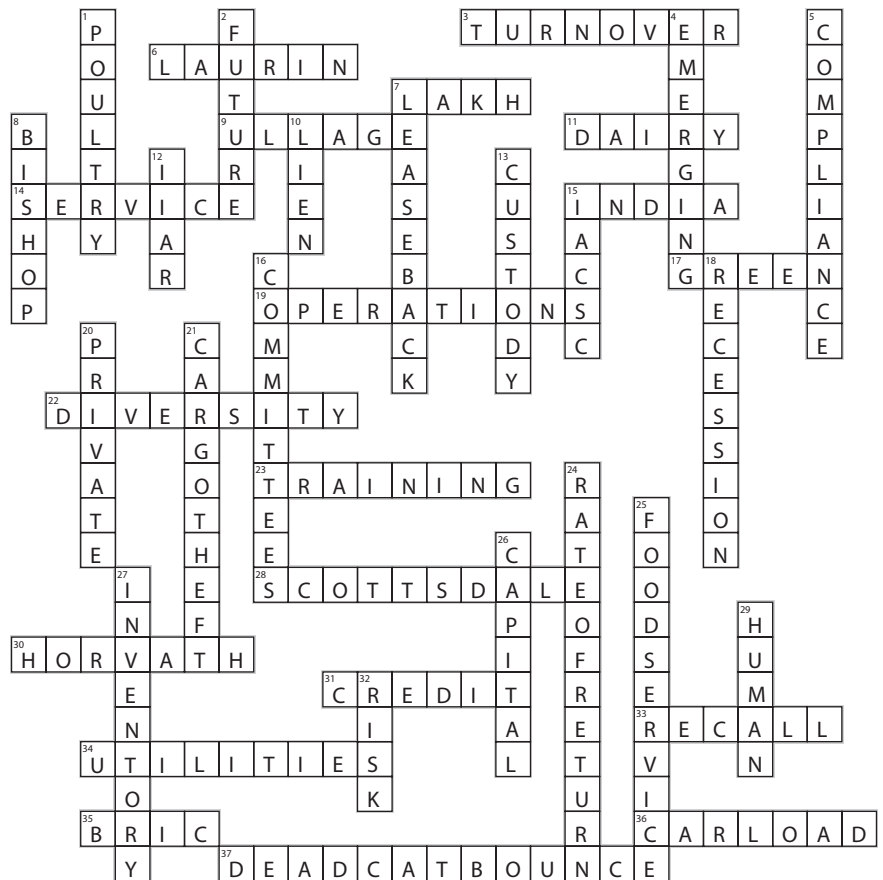
ECONOMIC WOES

ACROSS

- 03 Measure of inventory management efficiency
- 06 Surname of new IARW Chairman
- 07 Equal to one hundred thousand in India
- 09 Leftover empty space after unloading of truck
- 11 Industry that slowed when Asia stopped importing
- 14 Industries other than ag, mining, or manufacturing
- 15 Fourth largest cold chain market in the world
- 17 Environmentally-friendly movement, found in a crayon box
- 19 Tempting to cut corners in this critical area when economy is down
- 22 Mixing wide variety of investments, customers, markets, etc.
- 23 Acquiring or learning new skills, retention method
- 28 Location of 2010 IARW-WFLO-IRTA Convention
- 30 Foremost authority on warehouse law
- 31 Granting a loan
- 33 Removal from sale of products that may harm consumers
- 34 Second highest facility expense
- 35 Goldman Sachs' fast growing developing economies (abr)
- 35 Min. weight to fully load 40-ft (12.2-m) railcar
- 37 Finance phrase for up-and-down stock action, opposite of a living, stationary dog (three words)

DOWN

- 01 Volatile meat industry, Russia and China cut huge orders in 2008
- 02 "Standing Strong — Shaping the _____"
- 04 Market between developing and developed
- 05 Abiding by laws and regulations



For a solution to the puzzle, visit <http://www.gcca.org/crosscold.pdf>.

- 07 When asset is sold and then leased for long-term
- 08 Surname of PCC Chairman
- 10 Security interest on product stored/transported
- 12 New GCCA Core Partner
- 13 One of the warehousemans three Cs
- 15 Leading cold storage construction association (abr)
- 16 Groups that assemble in Washington, DC every summer
- 18 Slowdown in economic activity
- 20 Opposite of "name" brand
- 21 Crime that costs U.S. \$15-30 billion a year (two words)
- 24 Calculated by expressing economic gain as a percentage of the capital used to produce it (three words)
- 25 Not retail (two words)
- 26 life-blood of capitalism
- 27 Merchandise on hand
- 29 Capital increased by investing in education, training and health care
- 32 Uncertainty and/or threats